

UCAR WEEKLY

August 1 - 9, 2009

Upcoming UCAR Events

Monday, August 17 – Diversity and Leadership Training – 11:30am – 1:30pm; UCAR wants to help you learn about and understand individual and cultural difference between Hispanics and minorities. Utah County is a very diverse place and you need to be aware of demographic changes, culture values and beliefs. To register please call UCAR at 801-226-3777 or email Natalie@ucaor.com.

Thursday, August 27th – UCAR SUMMER SOCIAL! – This year we will have our very own UCAR's Got Talent! You will be able to see UCAR members showing off their skills and enjoy a delicious Italian dinner before the show. The Social will be at the Apollo in American Fork (50 N. Church St.). Tickets are only \$12.50 each and you can get your tickets by calling UCAR at 801-226-3777.

UCAR is Getting NEW KEYS!!

The rumors are true! UCAR is implementing a **new lockbox system**, featuring Supra's point-and-beam iBox and your choice of lockbox keys. To open the new iBoxes, you will need a "key" with infrared capability, not unlike your TV remote. You may choose Supra's ActiveKEY or add eKEY software to your own smartphone or PDA. The ActiveKEY does not need to be updated weekly, but it does need to be charged just like your cell phone. For the eKEY, you can use any Palm, Windows or Blackberry device and turn it into your lock box key just by getting the software.

The change will happen on September 29 through October 1. This will be a beneficial change for our members and we are excited to welcome Supra to UCAR. Please contact us if you have any questions about the change.

Message from UCAR CEO, Taylor Oldroyd

It is time to fight for your business by helping identify municipal candidate friends and help UCAR oppose a property transfer tax.

Municipal elections:

Many of you may be aware that the filing deadline for municipal offices was July 15 so the field is set in each community and UCAR is busy analyzing each candidate and scheduling interviews to determine potential support.

REALTORS should plan on voting in the primary elections on Sept 15. UCAR will announce our list of endorsed candidates prior to this so you will know the recommendations of the Government Affairs Committee (GAC) and the RPAC Trustees.

BTW, these interviews and RPAC Trustee meetings are open to UCAR membership so if there is any interest then please let us know and we can provide you the full schedule of events.

RPAC:

Speaking of elections and political actions that impact your ability to do business, the Utah State Legislative Interim Tax Committee is considering the proposal to mandate full disclosure of sales price. This should concern each of you because the next shoe to drop after a mandated disclosure is always the implementation of a transfer tax.

Studies show that for just a 1 percent transfer tax, more than 6,000 homes would not be bought. In other words, 6,000 buyers would not enter the market with the addition of only 1 percent transfer tax.

The RPAC fair share is only \$40. I believe that a \$40 investment is worth stopping a transfer tax?



Sincerely,

A handwritten signature in black ink that reads "Taylor Oldroyd". The signature is fluid and cursive.

Taylor Oldroyd, CEO Utah County Association of REALTORS®

And the award goes to...

Have you nominated someone for their amazing service to UCAR? Well you better get started because the 2009 Good Neighbor and the 2009 Distinguished Service Award are **due on FRIDAY!** You can download the award applications [here](#). You can email applications to Natalie@ucaor.com, fax them to 801-226-8460, or drop them by our office at 1031 W. Center St. Call us at 801-226-3777, if you have any questions.

Just think, you can have thousands of people walking on your name!

You can have people's feet all over your name here at UCAR! We have tiles in our new front entry way available for your name and logo. You will be a part of the UCAR building forever with only \$500 to reserve a tile. This is on a first come, first serve basis. If you have any questions about reserving, call us at 801-226-3777.

New MLS Metis System being taught at UCAR



Have you seen the new Metis system at <http://metis.wfrmls.com/>? This new system will replace the old MLS later this year. Don't be left behind on how to use this new system! We have MLS Metis training classes **August 13th** at the UCAR office at no cost to members.

This training will help you to get the most out of the new system and get you in the know about Metis.

To register for the class, contact WFRMLS at 800-236-1462.

Fractionals coming to UCAR! No, it has nothing to do with your middle school algebra class...

Fractional sales are gaining momentum and you don't want to be left behind. A new class, "How to Sell Fractional Ownership 101" will help you understand this exciting new part of real estate. The class will be on August 19th from 10:00am to 12:00pm and taught by Gary Robison. There will also be a light lunch served following the class.

When was the last time you made a deposit into the Food Bank?

Well now you can donate to the Food Bank AND get 2 hours of CE! I know, I know, too good to be true right? Wrong! On Thursday, August 6th there will be a 2 hour class on Credit Restoration and Repair. The class will be held at the Salt Lake Community College Miller Campus Auditorium (9750 South 300 West) from 10:00am – 12:00pm. The cost is \$3 or 2 cans of food, all proceeds will go to the Utah Food Bank. To register, click [here](#). And tell them UCAR sent ya.

UAR Convention coming in October

Don't miss out on this great convention! The 2009 Utah Association of REALTORS® Convention will be at the [Zermatt Resort and Spa](#) in Midway, UT. Beginning Monday, October 5th through Thursday, October 8th, there will many opportunities to learn about what is going on with Utah real estate. A schedule can be found [here](#) and you can register for the conference [here](#).

Don't Forget to Take Continual Education Classes!

To renew your license you must have a total of 12 hours of continuing education completed. Six of those hours must be CORE classes and the other 6 can be elective classes. UCAR offers classes each month at their office as well as online classes. Please go to [visit the UCAR website](#) to find out what classes we offer.

**** To renew your license, you must have all classes completed by the 15th of the month in which you need to renew.****

Connect with UCAR

